



## Indiana Chapter

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### What's New With Apra

By: Susan Fetscher

You many have noticed some big changes for Apra International recently! In celebration of the organization's 30th anniversary, there has been a complete rebranding. Two of the most noticeable changes are the switch from APRA to Apra, and the new logo.



There will be events celebrating the milestone anniversary throughout the year, with the main event taking place at [Prospect Development](#) 2017 in Anaheim, California, July 26-29.

A video about the rebranding can be viewed [here](#). We will continue to bring you updates on anniversary events

### Board of Directors

[Emily Davis](#) - President

[Stephanie Brouwer](#) - Vice President

[Laura Hinkley](#) - Treasurer

[Abby Christensen](#) - Secretary

[Susan Fetscher](#) - Communications Chair & Webmaster

[Tanya Ford](#) - Membership Chair

[Neal Quandt](#) - Mentorship Chair

[Sarah Johnson](#) - Programming Chair & Past President

[Cathy Spieth](#) - Awards Chair & Scholarship Chair

[Stacia Pea](#)

[Jennifer Wagle](#)

### Get Involved

[Join Apra Indiana](#)

The Prospect Research profession is more important now than ever



In each of our 2017 newsletters, there will be a chance for you to win a \$5 gift card to Starbucks! In order to be eligible to win, you must be a member (dues for 2017 paid) of Apra Indiana.

before, and you **can** make a difference at your organization. Membership in Apra Indiana entitles you to:

- Discounted programming rates,
- Access to experienced mentors,
- Networking opportunities,
- Leadership opportunities, and
- Access to a vast network of professional colleagues!

Membership is open to all researchers, prospect management professionals, front-line fundraisers, and others who have an interest in the field of prospect research and seek to foster a positive association with the philanthropic community.

### Volunteer

#### Support your chapter

Interested in volunteering at any of our upcoming events? Email us at [apra.indiana@gmail.com](mailto:apra.indiana@gmail.com).

### Get the most from your Apra Indiana Membership

The Apra Indiana board is working hard to make sure you get the most out of your membership. We are planning three amazing events for the year: the Spring Conference, Skills Workshop, and Annual Meeting. Details on these events can be found below. We are also excited about our mentorship program, which matches those who are new to our profession with seasoned veterans. If you aren't new, but would still like someone to network and brainstorm with, we can match you, too!

Your membership also entitles you to access to our members only portal on the website. This includes the membership directory, the resource portal, past conference handouts/presentations, and the new template/document sharing page. If you have anything you think would be of value to other members, whether it is a link to a great resource or a fantastic template, please send it to [Susan Fetscher](mailto:Susan Fetscher) to be included on the website!

We continue to increase our presence on social media. If you don't already, please follow Apra Indiana on [Facebook](#), [Twitter](#), and [Instagram](#), and join our group on

and other Apra news throughout the year. Also, be sure to check out Apra's [Mission and Vision](#) as well as details about the [30th Anniversary celebration](#).

Apra Indiana will be adopting the new look of Apra throughout the month of March.

### Spring Conference

Please join us on Wednesday, April 26 at the Children's Museum of Indianapolis for the Spring Conference! It will be a day of education and networking with research professionals from across the state. The cost is \$50 for members and \$65 for non-members. **Registration opens March 1, 2017.** All times are Eastern Standard Time.

8:30 a.m. Registration & Breakfast

9:00 a.m. Leading with Your Strengths: Using StrengthFinder to Build Successful Relationships

10:15 a.m. Break/Networking

10:30 a.m. Novel Approaches to Fundamental Challenges in Prospect Research

11:45 a.m. Buffet Lunch

12:30 p.m. I'll Be There for You - What **Friends** Can Teach Us About Collaborating with Gift Officers

1:45 p.m. Wrap-up and Evaluations

Registration and information on our speakers will be available on March 1.

Send your answers for these three trivia questions to [Susan Fetscher](#) by March 17. One member who answers all three questions correctly will be drawn at random to win! (And it is ok to use your research skills to find the answers.)

1. Which two elements on the periodic table are liquids at room temperature?

2. In what city did Apra International celebrate its 25th anniversary at its Annual International Conference?

3. What actor created the Laughing Man Foundation, which supports entrepreneurship, community, and education for coffee farmers?

### Kathy K. Wilson Scholarship

Members of all levels of experience are encouraged to apply for the Kathy K. Wilson Scholarship. Applicants must be Apra Indiana members in good standing (paid their 2017 dues) and demonstrate a commitment to the profession of research through participation, volunteerism, mentee/mentorship, or leadership.

The award will be a stipend to be used for professional development at one of the following Apra Indiana conferences:

- Spring Conference, April 26, 2017 at The Children's Museum of Indianapolis, Indianapolis, IN

- Skills Workshop, June 29, 2017 at Indiana Tech in Fort Wayne, IN

- Annual Meeting, December 5, 2017 at the Garrison Conference Center at Fort Harrison State Park, Indianapolis, IN

The deadline to complete the application is Friday, March 24, 2017. If you have any questions, please contact [Cathy Spieth](#) at 317-808-8587.

Click [here](#) for the online application.

[LinkedIn!](#) We post all kinds of great information, from news about our chapter to the latest trends across our profession.

If you have ideas of things you would like to see from Apra Indiana, please contact a board member and let us know! You can also join a committee by contacting the appropriate chair (listed in the top right corner of this newsletter).

## Upcoming Events

EVENT	DATES	LOCATION
Apra International Regional Conference (ARC)	March 13-17, 2017	Atlanta Airport Marriott, Atlanta, GA
Apra Indiana Spring Conference	April 26, 2017	The Children's Museum of Indianapolis, Indianapolis, IN
OverDRIVE/	May 25, 2017	Hyatt Regency Bellevue, Seattle/Bellevue, WA
Apra Indiana Skills Workshop with Basic and Advanced Tracks	June 29, 2017	Indiana Tech, Fort Wayne, IN
Apra International Prospect Development 2017	July 26-29, 2017	Anaheim Marriott, Anaheim, CA
Apra Indiana Annual Meeting	December 5, 2017	Garrison Conference Center, Fort Harrison State Park, Indianapolis, IN

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